

# Risk Management During the Cost Estimating Process

2021 DCHWS Seminar Series
Presented by Greg Mah-Hing and Steve Foster
July 14, 2021

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### **Topics**

- 1. Safety topic
- 2. What is Risk and why do we manage it?
- 3. Identification and quantification of risk during progressive phases of design;
- 4. How to mitigate risk through contract language or added cost;
- 5. Provide examples of how risk costs are estimated, assigned, and weighted due to probability and impact of risk.
- 6. How multiple risk components are analyzed and a cost strategy is developed.

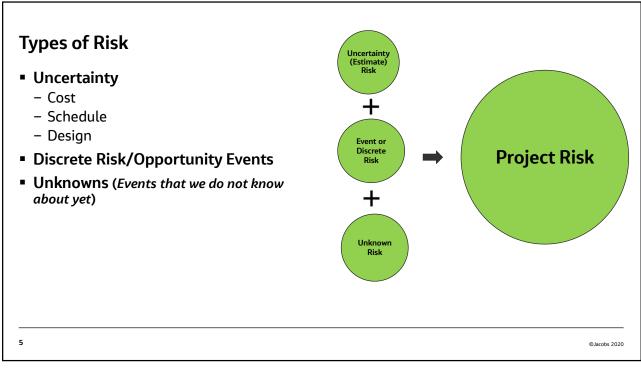
# What is Risk and Risk Management

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### What is Risk?

- An uncertain event or condition that, if it occurs, has a negative (Threat) or positive (Opportunity) effect on the project's objectives
- · When a Risk Event occurs, the negative effect typically results in a negative financial, schedule or project objective.
- The risk analysis process provides a basis for evaluation and treatment of potential events and contingency development
- Risk Management monitors and manages identified events and potential new risk events that may evolve and impact project cost and schedule
- Three forms of risks managed within the risk register:
  - Discrete Risk events May or May Not occur.
  - Uncertainty is a form of risk that is based on accuracy of the estimate as determined by scope maturity and design completeness. It is the Unknown, Knowns.
  - Unknown events. Not initially known but may be revealed later.
- Once identified, there are 3 Key elements of any risk event:
  - IF (Trigger)
  - THEN (Impact)
  - Treatment (Mitigate or Exploit)

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# Why do We Manage Risk?

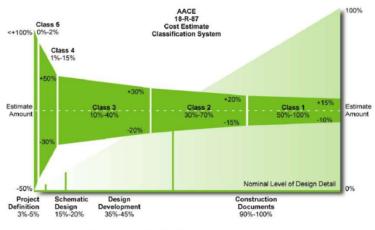
- Minimize or maximize a threat or opportunity
- To identify and manage risk events thru mitigation response planning, utilizing solutions based on the estimated cost of risks.
- To produce the following desired outcomes:
  - Improve Project cost and schedule control
  - Protect Project from financial, schedule losses
  - Allows senior management to make informed decisions on budget threats and opportunities
- Proposal/Bid Stage The ability to incorporate the estimated cost of risk into a project's cost estimate should be initiated during this phase.

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## **Identification of Risk during Progressive Phases of Design**

- Include discussion of risks and unknowns at every level of design review.
- As design progresses, Values for risk and unknowns should decrease.
- Environmental projects, sometimes cost of risk elements do not decrease
- In general, risk development is similar to the estimate classification system



Construction Cost Estimate Accuracy Ranges

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# Many Aspects of a Project can create risk

Client	Contract	Regulatory
Economy	<b>Natural Events</b>	Schedule (Delay)
Location	Weather	Procurement
Site Conditions	Technology	Subcontracting
Safety	Engineering	Construction
Production	Material Costs	Stakeholders

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### Basic of Risk Assessment - Key Elements & Responses

### **Key Elements**

- Risk Breakdown Structure
- Qualitative Analysis
- Quantitative Analysis
- Analysis Outputs
  - Density Chart
  - Sensitivity Analysis
  - Confidence Intervals

#### Responses

- Threats
  - Avoid
  - Mitigate
  - Transfer
  - Accept
  - Share
- Opportunities
  - Exploit
  - Enhance
  - Share

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### Risk Assessment - Use of a Risk Register

- Risk Register is an industry practice for listing project risks
  - > Identify & describe the risk event
  - > Action Plan for risk mitigation (Avoid, Transfer, Reduce or Accept the risk)
  - > Estimates the cost of risk
- Two types of risk value determination:
  - 1. Determinate
  - 2. Probabilistic
- It assigns numerical cost and schedule impacts to risk items to help establish risk reserve (aka: cost contingency or allowance)
- Project Delivery Stage It helps incorporate cost of risk into a Project's control budget
- Risk Register prepared during the solicitation/bid period is your starting point
- Risk Register should be updated as your Project progresses and situations change.

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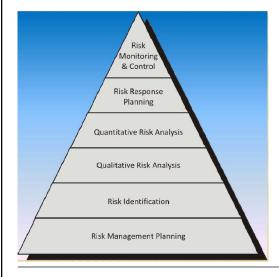
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Deterministic and Probabilistic

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# **Risk Management**



- Risk Management Planning: Process of how to approach, plan, and execute risk management activities.
- Risk Identification: Identify and determine which risk events or opportunities might affect the project and document.
- Qualitative Analysis: Assesses impact, likelihood, and priority of risk events (Rank). Includes IF (Triggers), THEN (Impacts) statements. Identify Residual Risks if any.
- Quantitative Analysis: Simultaneously and mathematically evaluates the impacts of risk events. Usually performed with embedded programs such as @Risk or Crystal Ball.
- Risk Response Planning: Development of options and actions to enhance opportunities and reduce threats. Assignment of risk owner.
- Risk Monitoring and Control: Tracks and monitors identified risk events and identifies new risks.

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# **Risk Scoring Matrix (example)**

					Impact		
Threa	at		Very Low	Low	Medium	High	Very High
	Safety		Increase of near misses to employee inury or property damage	One or more first aid cases to employee or minor property damage	One or more recordable injuries or property damage <\$100K	One or more lost-time injuries or property damage <\$500K	One or more permanent disabilities or property damage >\$500
ø	Cost		< \$0.3M (1% of contract value) increase	\$0.3M - 1.5M (1 -5% of contract value) increase	\$1.5M - \$3M (5-10% of contract value) increase	\$3M - 4.5M (10-15% of contract value) increase	> \$5M (>15% of contract value increase
χive	Schedule		<1 month increase	1-2 month increase	2-4 months increase	4-6 months increase	6 months increase
Project Objectives	Environ mental		No significant consequences, no impacts; low regulatory burden	Limited and correctable environmental damage; average regulatory burden	Correctable environ- mental damage; high regulatory burden; low to average enforcement penalties	Significant environmental damage; high enforcement penalties	Substantial environmental damage; remediation, enforcement, and/or litigation
	Quality (Technol ogy)		Nuisances in end product	Minor deficiencies in end product	Major deficiencies in end product	End product does not satisfy all requirements	End product is unuseable
	Reputati on		Internal negative attention	Special interest group negative attention	Local negative attention	National/regional negative attention	Global negative attention
	70-100%	Very High	Medium	Medium	High	High	High
ii g	51-70%	High	Low	Medium	Medium	High	High
t Li	31-50%	Medium	Low	Medium	Medium	Medium	High
Most Likely Probability	11-30%	Low	Low	Low	Medium	Medium	Medium
	0-10%	Very Low	Low	Low	Low	Low	Medium

					Impact		
Oppo	rtuniti	es	Very Low	Low	Medium	High	Very High
	Safety		Decrease of near misses by 10%	Decrease of first aid case metric by 10%	Decrease of recordable injury metric by 10%	Decrease of lost-time injury metric by 10%	Project recognized by peer group/industry
	Cost		< \$0.3M (1% of contract value) decrease	\$0.3M - 1.5M (1 -5% of contract value)decrease	\$1.5M - \$3M (5-10% of contract value) decrease	\$3M - 4.5M (10-15% of contract value) decrease	> \$5M (>15% of contract value) decrease
es es	Schedule		<1 month decrease	1-2 month decrease	2-4 months decrease	4-6 months decrease	6 months decrease
Project Objectives	Environ mental		Full compliance with environmental requirements	Minor reduction of adverse environmental impacts	Project conforms to environmental standard; major reduction of environtal impacts	Project registered to environmental standard; enhanced environment; recognized by client	Project certified to environmental standard; recognized by peer group, industry, or media
	Quality (Technol ogy)		Minor improvement in end product	Major improvements in end product	Innovative end product	Project recognized by client	Project recognized by peer group/industry
	Reputati on		Internal positive attention	Special interest group positive attention	Local positive attention	National/regiona I positive attention	Project recognized by peer group/industry
Most Likely Probability	70-100%	Very High	Medium	Medium	High	High	High
활	51-70%	High	Low	Medium	Medium	High	High
pa st	31-50%	Medium	Low	Medium	Medium	Medium	High
ë 2	11-30%	Low	Low	Low	Medium	Medium	Medium
20	0-10%	Very Low	Low	Low	Low	Low	Medium

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# Risk Analysis – Short form (Determinate)

- Used for recurrent projects; similar risk items, team had extensive experience with site and technology.
- Risk analysis approach is determined by contract requirements and/or Sr. Management
- "Estimated Cost" col. Determines the risk value based on experience.

B-RK-PR-7510-IB-F-01 Risk Analysis and Mitigation Plan (RAMP Tool)

Describe Risk

Assess Risk

Type

Risk Event
(Cocke and Consequence)

Such as Impact Probability
(Cocke and Cocke and Three Special Advanced and Three Special Ad

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### Risk Register – Mitigation thru Contract Language or Cost Reserve

- During contract negotiations is the best time to mitigate risk. Clearly agree on scope
   quantities, contaminant, clean-up levels, etc.
- Currently we perform many projects under a negotiated Guaranteed Maximum Price contract.
- Cost reserves are best determined by performing estimates to represent best case, most likely, and worst case scenarios.
- Current market contractors are not taking risks. For example, if they receive three electrical bids, they might name the low bidder but actually use the second bidders proposed amount.

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#### **Monte Carlo Process**

- Determined by Sr. Management
- Usually reserved for larger more complex projects
- Utilizes software such as @Risk or Crystal Ball
- Statistical vs. Determinate

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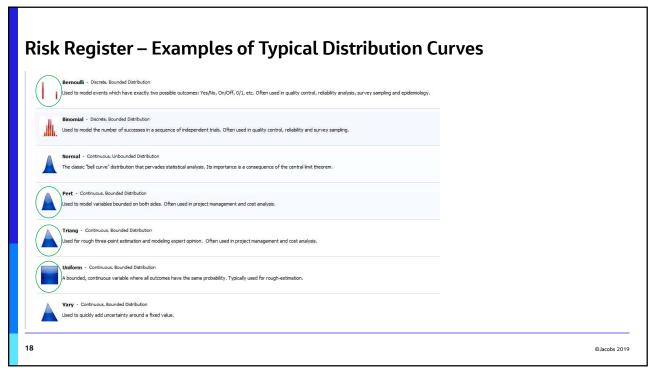
## **Monte Carlo Analysis Process**

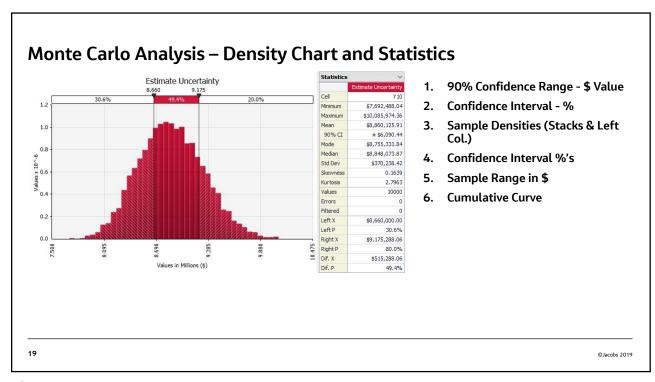
- Define risk events (if, then, treatment)
- Determine risk score (probability and impact)
- Determine appropriate distribution variable (Curve)
- Evaluate and define variable range (Low/High)
- Determine Probability of Occurrence %
- Evaluate event correlations
- Run Monte Carlo simulation (Typically 10,000 iterations)
- Evaluate results and select Confidence % and cost impacts
- Review potential residual and schedule Impacts.
- Document basis
- Risk / Opportunity Information Sheet (ROIS)

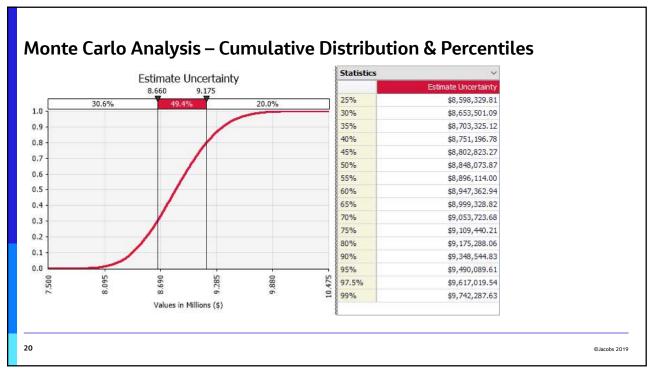
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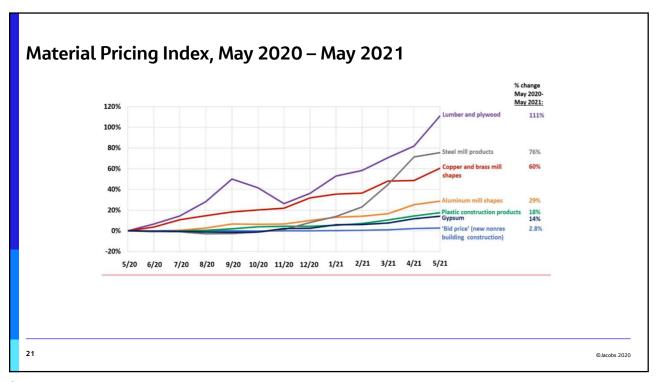
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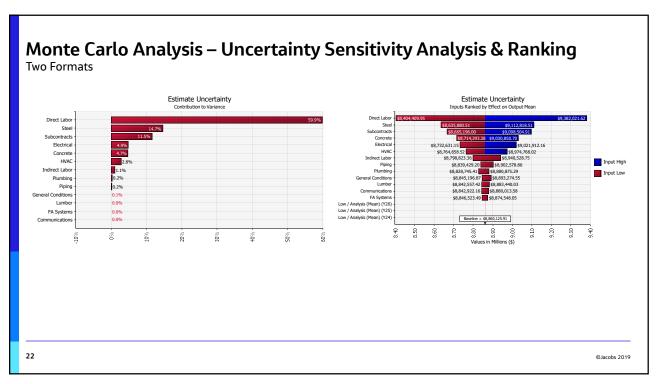
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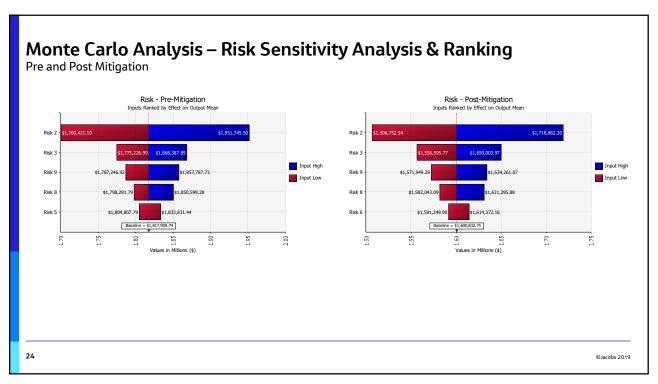








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		,														
Risk Breakdown Structure (RBS)	Risk No.	Drohability	Impact	Ranking	Best Case	Most Likely	Worst Case	Analysis (Mean)	Probability %	1 = Yes 0 = No	P Value %	P Value \$	Residual %	Residual \$	Sched. Impact	Total \$
Risk - Pre-Mitigation					\$1,466,000	\$1,763,865	\$2,386,000	\$1,817,910	-	2		\$523,194		\$0	\$0	\$523,194
lsk - Pre-Mitigation	RPreM-1	Very Low	Very Low	Low	\$25,000	\$35,000		\$35,833	60%	1	80%	\$40,078		ŚO	\$0	\$40.078
tisk - Pre-Mitigation	RPreM-2	Very Low	Very Low	Low	\$500,000	\$650,000	\$900,000	\$666,667	30%	0	80%	\$0		\$0	\$0	\$0
tisk - Pre-Mitigation	RPreM-3	Very Low	Very Low	Low	\$400,000	\$450,000	\$550,000	\$458,333	50%	1	80%	\$483,116		\$0	\$0	\$483,116
lisk - Pre-Mitigation	RPreM-4	Very Low	Very Low	Low	\$15,000	\$25,365	\$40,000	\$26,077	25%	0	80%	\$0		\$0	\$0	\$0
tisk - Pre-Mitigation	RPreM-5	Very Low	Very Low	Low	\$70,000	\$80,000	\$110,000	\$83,333	20%	0	80%	\$0		\$0	\$0	\$0
tisk - Pre-Mitigation	RPreM-6	Very Low	Very Low	Low	\$89,000	\$95,000	\$130,000	\$99,833	45%	0	80%	\$0		\$0	\$0	\$0
tisk - Pre-Mitigation	RPreM-7	Very Low	Very Low	Low	\$25,000	\$28,500	\$56,000	\$32,500	25%	0	80%			\$0	\$0	\$0
tisk - Pre-Mitigation	RPreM-8	Very Low	Very Low	Low	\$142,000	\$150,000	\$240,000	\$163,667	24%	0	80%			\$0	\$0	\$0
tisk - Pre-Mitigation	RPreM-9	Very Low	Very Low	Low	\$200,000	\$250,000	\$310,000	\$251,667	40%	0	80%	\$0		\$0	\$0	\$0
Risk - Post-Mitigation					\$1,307,000	\$1,538,000	\$2,146,000	\$1,600,833		2		\$466,687		\$0	\$0	\$466,687
tisk - Post-Mitigation	RPostM-1	Very Low	Very Low	Low	\$25,000	\$30,000	\$40,000	\$30,833	60%		80%	\$33,312		\$0	\$0	\$33,312
tisk - Post-Mitigation	RPostM-2	Very Low	Very Low	Low	\$400,000	\$500,000	\$750,000	\$525,000	30%	0	80%	\$0		\$0	\$0	\$0
tisk - Post-Mitigation	RPostM-3	Very Low	Very Low	Low	\$345,000	\$400,000	\$500,000	\$407,500	50%		80%	\$433,375		\$0	\$0	\$433,375
tisk - Post-Mitigation	RPostM-4	Very Low	Very Low	Low	\$12,000	\$20,000	\$35,000	\$21,167	25%	0	80%	\$0		\$0	\$0	\$0
tisk - Post-Mitigation	RPostM-5	Very Low	- ery Low	Low	\$70,000	\$80,000	\$100,000	\$81,667	20%	0	80%	\$0		\$0	\$0	\$0
tisk - Post-Mitigation	RPostM-6	Very Low	Very Low	Low	\$88,000	\$94,500	\$125,000	\$98,500	45%	0	80%	\$0		\$0	\$0	\$0
lisk - Post-Mitigation	RPostM-7	Very Low	Very Low	Low	\$25,000	\$28,500	\$56,000	\$32,500	25%	0	80%	\$0		\$0	\$0	\$0
tisk - Post-Mitigation	RPostM-8	Very Low	Very Low	Low	\$142,000	\$150,000	\$240,000	\$163,667	24%	0	80%	\$0		\$0	\$0	\$0
tisk - Post-Mitigation	RPostM-9	Very Low	Very Low	Low	\$200,000	\$235,000	\$300,000	\$240,000	40%	0	80%	\$0		\$0	\$0	\$0



### **Monte Carlo Analysis**

Comparison of Uncertainty Analysis and Risk Mitigation Results

Class 3 Estimate, Pre-Mitig	gation		
Base Estimate	\$ 8,660,000.00		
Estimate Contingency	80% Confidence	\$515,288.06	6%
Risk Contingency		\$ 523,194.36	6%
Total Contingency		\$ 1,038,482.42	12%
Total Project Cost	\$ 9,698,482.42		
Class 2 Estimate, Post Miti Base Estimate	gation \$ 8,660,000.00		
Estimate Contingency	80% Confidence	\$343,459.27	4%
Estimate Contingency Risk Contingency	80% Confidence	\$343,459.27 \$ 466,678.51	
Risk Contingency	80% Confidence	1 7	4% 5% <b>9</b> %
. ,	\$ 9,470,137.78	\$ 466,678.51	5%

# Estimate changed from Class 3 to Class 2

- More information
- Less uncertainty
- Firmer pricing via quotes

### Risk Mitigation

- Improved estimate
- Highest level risks (Tornado Chart) evaluated and mitigated

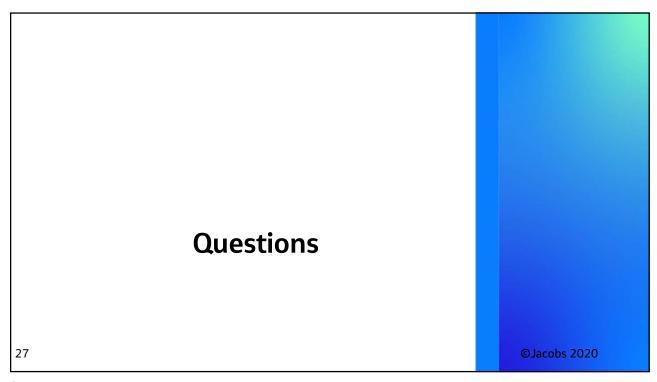
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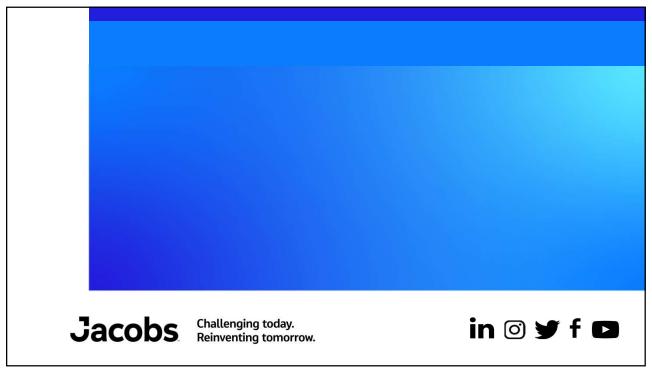
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### Conclusion

- Every project is subject to Uncertainty and Risk
- Begin risk identification as early as possible
- Two types of risk
  - Internal
  - External (Sometimes referred to as Programmatic)
- When evaluating total project contingency, consider:
  - Uncertainty
  - Discrete Risks
  - Unknown (May be revealed as project progresses)
- Calculate contingency using either Statistical and Determinate methods
- Begin risk mitigation strategies early
- Monitor, Manage and update the Risk Register often
- Risk Management is a Team Effort

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### Welcome

### Challenging today.

Our unique approach to challenge what's accepted, using our expertise and knowledge to rethink the way we solve problems.

Reinventing tomorrow.

The outcome, from the innovations we build for our clients to the positive impact our solution have on the world.

To create a more connected, sustainable world.



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# **Our Values**

To create a more connected, sustainable world.

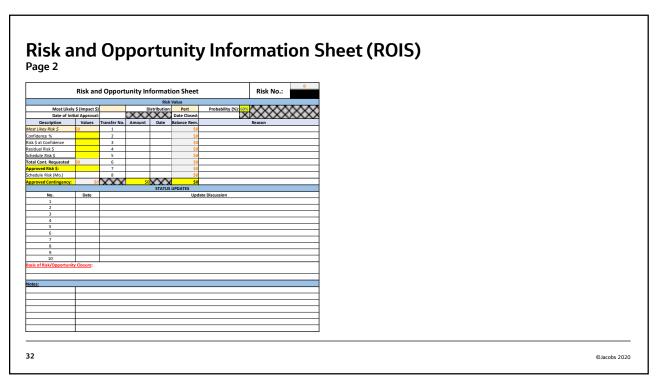
We do things right. We challenge the accepted. We aim higher. We live inclusion.



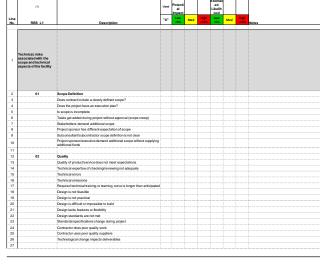
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	Ris	sk and Opportun	ity Infor						Risk No.:	
roject Name:	SLDA		Revision:	Risk Inform	nation Date Opened:		Last Update		- Charles	Open
roject Name: litle:	BLUA		Revision:		Date Opened:		Last Updati		Status: Review Frequency:	Monthly
VBS:					Probability:	BLANK	Impact:	BLANK	Risk Level:	BLANK
VBS Title:					Risk Owner:	lacobs			Contact #:	
AM:					Contact Name:				Contact #:	
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nt./Ext.	BLANK	BLANK				1				
				Risk State	ment					
	IF (Drivers) THEN (Impacts) MITIGATIONS									
Bar	kground Discussion:  Basis of Cost Impa						Basis of Scheo	ule Impact:		



# **Risk Checklist**



- Used as an aid to risk identification
- Typically includes historical risks
- Provides a tracking mechanism for initial Impact and Likelihood Assessments

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# Risk Register

Group	Risk No.	Threat/ Opportu nity	Risk Status	Risk Breakdown Structure	Treatment Type
PROJECT & PROGRAM MGMT					
PROJECT & PROGRAM MGMT	PPM-1	Т	Active	Blank	Accept
PROJECT & PROGRAM MGMT	PPM-2	Т	Active	Blank	Accept
PROJECT & PROGRAM MGMT	PPM-3	Т	Active	Blank	Accept
PROJECT & PROGRAM MGMT	PPM-4	Т	Active	Blank	Accept
PROJECT & PROGRAM MGMT	PPM-5	Т	Active	Blank	Accept
PROJECT & PROGRAM MGMT	PPM-6	Т	Active	Blank	Accept
PROJECT & PROGRAM MGMT	PPM-7	Т	Active	Blank	Accept
PROJECT & PROGRAM MGMT	PPM-8	Т	Active	Blank	Accept
PROJECT & PROGRAM MGMT	PPM-9	Т	Active	Blank	Accept
PROJECT & PROGRAM MGMT	PPM-10	Т	Active	Blank	Accept
PROJECT & PROGRAM MGMT	PPM-11	Т	Active	Blank	Accept
PROJECT & PROGRAM MGMT	PPM-12	Т	Active	Blank	Accept

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# Risk Register

Group	Risk No.	Risk Name	Cause (IF)	Impact (THEN)	Mitigation / Treatment Plan
PROJECT & PROGRAM MGMT					
PROJECT & PROGRAM MGMT	PPM-1	Risk 1			
PROJECT & PROGRAM MGMT	PPM-2	Risk 2			
PROJECT & PROGRAM MGMT	PPM-3	Risk 3			
PROJECT & PROGRAM MGMT	PPM-4	Risk 4			
PROJECT & PROGRAM MGMT	PPM-5	Risk 5			
PROJECT & PROGRAM MGMT	PPM-6				
PROJECT & PROGRAM MGMT	PPM-7				
PROJECT & PROGRAM MGMT	PPM-8				
PROJECT & PROGRAM MGMT	PPM-9				
PROJECT & PROGRAM MGMT	PPM-10				
PROJECT & PROGRAM MGMT	PPM-11				
PROJECT & PROGRAM MGMT	PPM-12				

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# Risk Register

Group	Risk No.	Date Initiated	Target Date	Date Resolved	Risk Owner	Telephone
PROJECT & PROGRAM MGMT						
PROJECT & PROGRAM MGMT						
PROJECT & PROGRAM MGMT	PPM-1					
PROJECT & PROGRAM MGMT	PPM-2					
PROJECT & PROGRAM MGMT	PPM-3					
PROJECT & PROGRAM MGMT	PPM-4					
PROJECT & PROGRAM MGMT	PPM-5					
PROJECT & PROGRAM MGMT	PPM-6					
PROJECT & PROGRAM MGMT	PPM-7					
PROJECT & PROGRAM MGMT	PPM-8					
PROJECT & PROGRAM MGMT	РРМ-9					
PROJECT & PROGRAM MGMT	PPM-10					
PROJECT & PROGRAM MGMT	PPM-11					
PROJECT & PROGRAM MGMT	PPM-12					

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# Risk Register - Cost

Group	Risk No.	Probability	Impact	Ranking	Best Case	Most Likely	Worst Case	Analysis	Probability %	1 = Yes 0 = No	P Value %	P Value \$	Residual %	Residual \$	Sched. Impact	Total \$
PROJECT & PROGRAM MGMT					2,350,000	2,625,365	3,390,000	\$2,706,910	%	3	%	2,102,827	%	1,500	1,361	2,105,688
PROJECT & PROGRAM MGMT	PPM-1	Very Low	Low	Low	\$10,000	\$15,000	\$20,000	\$15,000	60%	1	80%	\$16,722	10%	\$1,500	\$1,361	\$19,583
PROJECT & PROGRAM MGMT	PPM-2	Medium	High	Medium	\$25,000	\$35,000	\$50,000		50%	1	70%	\$38,413		\$0	\$0	\$38,413
PROJECT & PROGRAM MGMT	PPM-3	Very High	High	High	\$500,000	\$650,000	\$900,000		30%	0	70%	\$0		\$0	\$0	\$0
PROJECT & PROGRAM MGMT	PPM-4	High	Medium	Medium	\$1,800,000	\$1,900,000	\$2,380,000	\$1,963,333	80%	1	80%	\$2,047,692		\$0	\$0	\$2,047,692
PROJECT & PROGRAM MGMT	PPM-5	Low	High	Medium	\$15,000	\$25,365	\$40,000	\$26,077	40%	0	85%	\$0		\$0	\$0	\$0
PROJECT & PROGRAM MGMT	PPM-6	Very Low	Very Low	Low				\$0		0		\$0		\$0	\$0	\$0
PROJECT & PROGRAM MGMT	PPM-7	Very Low	Very Low	Low				\$0		0		\$0		\$0	\$0	\$0
PROJECT & PROGRAM MGMT	PPM-8	Very Low	Very Low	Low				\$0		0		\$0		\$0	\$0	\$0
PROJECT & PROGRAM MGMT	PPM-9	Very Low	Very Low	Low				\$0		0		\$0		\$0	\$0	\$0
PROJECT & PROGRAM MGMT	PPM-10	Very Low	Very Low	Low				\$0		0		\$0		\$0	\$0	\$0
PROJECT & PROGRAM MGMT	PPM-11	Very Low	Very Low	Low				\$0		0		\$0		\$0	\$0	\$0
PROJECT & PROGRAM MGMT	PPM-12	Very Low	Very Low	Low				\$0		0		\$0		\$0	\$0	\$0

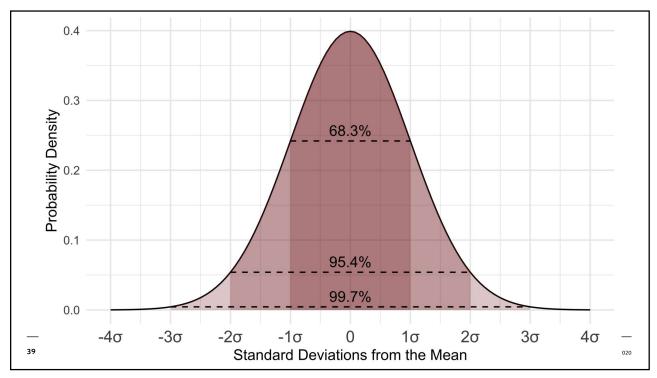
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# Risk Register - Schedule

Probability	Impact	Comb. Ranking	Best Case	Most Likely	Worst Case	Potential Duration	P Value %	P Value (Days)	Duration Impact (g-b)	Cost/Day Impact	Schedule Impact Cost
			a	b	С	d	е	f	g		
				Days		196		215.1	22.1		\$277,918
Medium	Medium	Medium	5	8	12	8.2	80%	9.4	1.4	\$1,000	\$1,365
Very Low	High	Low	20	50	60	46.7	80%	53.3	3.3	\$ 20,000.00	\$65,109
High	Very High	High	55	60	90	64.2	80%	69.1	9.1	\$ 15,000.00	\$136,543
Medium	High	Medium	35	45	65	46.7	80%	51.6	6.6	\$ 10,000.00	\$66,231
Low	Medium	Medium	25	30	35	30.0	80%	31.7	1.7	\$ 5,000.00	\$8,669
Very Low	Very Low	Low				0.0	î l	0.0	0.0		\$0
Very Low	Very Low	Low			8	0.0		0.0	0.0		\$0

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### **Presenter Bios**



### Greg Mah-Hing, PE

- Birthplace and permanent residence: San Francisco, attended University of California, Berkeley; B.S. in Civil Engineering
- PE License California Civil Engineer #30652, 1979
- Thirteen years as Project Engineer and Project Manager for heavy civil contractor specializing in deep excavations, tunnels, utilities and cross country pipelines. Performed cap of PCB contaminated site in late 1980's.
- Twenty years with CH2M/Jacobs as Manager of Estimating for the Environmental Services Group. Manager responsible for global estimating services including proposal development and bidding strategy for cost-reimbursable, fixed-price and unit price contracts for hazardous waste and contaminated site cleanup, munitions cleanup, nuclear, water/wastewater treatment plant, utility, federal facilities and construction management projects. Supervise estimating effort for clients, provide guidance on project design, quantity take-offs, estimate structure, project schedule, contract interpretation and pricing. Integrate value engineering.
- Recent international work includes projects in Crete, Kuwait, Manila and other Southeast Asia locations.
- Construction Manager for \$1.6 B San Francisco-Oakland Bay Bridge Skyway; also construction manager for Los Angeles Red Line Tunnel Project (CH2M HILL).
- Other positions include Estimating Manager for OHM Remediation covering the Western States through the Pacific area (7 years) and Chief Estimator for Bechtel National (3
- Co-author AACE Recommended Practice 107R-19, Cost Estimate Classification System As Applied in Engineering, Procurement, and Construction for the Environmental Remediation Industries.

### Steve Foster



- Permanent residence: Knoxville, TN. Attended Washington State University, in Pullman, WA. Receiving a B.S. in Construction Management.
- Journeyman electrician in the IBEW.
- ASPE Certified Professional Estimator (CPE) earned in 1988.
- Thirty-six years in Construction Management including Estimating, Risk Management, Project Controls, and Project Management.
- Ten years as construction superintendent and journeyman electrician working on commercial high-rise buildings, hospitals, refineries, and pulp & paper.
- Global Director of Estimating, Oil, Gas & Chemical Group, CH2M. Estimating and Risk Analysis.
- Domestic projects include: Semi-Conductor Design Build, Nuclear Site Cleanup, Oil, Gas, & Chemical, Commercial, Federal, State, and Military Construction. Estimating and Risk Analysis.
- Manager of Estimating at the following nuclear sites: Hanford, WA., Caulk River, Canada, and Harwell / Winfrith nuclear sites in the UK. Estimating, Risk Management, and EVMS.
- Supported and trained international partners at the ITER nuclear site in France.

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