Cell Podium

## Superfund Research Program Progress in Research

The Entrepreneurship Component

May 17, 2024

New Jersey Institute of Technology

SAM

## Talk Agenda

	Part 1	Part 2	Part 3
Goal: improve effectiveness of	Technology development ecosystems	HAZMAT field exercises (e.g., 40 hour HAZWOPER)	Online 8 hour HAZMAT refresher training
Audience	Program Administrators	HAZMAT Instructors	HAZMAT Instructors
Outcomes	Relevant products, business models	Broader range of rehearsed HAZMAT worker/responder skills	Realistic online multi- learner exercises; broader range of rehearsed skills
Technologies	n/a	SensorSim: Low-cost augmented reality simulation of chemical and radiological exposure	VirtEx: Web-based team- based virtual tabletop exercises





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#### **SUCCESS STORIES**

Academic innovators and small businesses supported by NIH to develop innovative technologies that improve health and save lives.

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# The Innovation Ecosystem of the NIEHS Worker Training Program

- "NIEHS encourages [SBIR] applicants to ...
- pursue partnerships and collaboration with NIEHS WTP [U45, UH4] awardees,
- and to design new technology-enhanced training methods or e-Learning products that can enhance the existing NIEHS-supported curricula and training"

(RFA-ES-23-005)

#### #1 Startup Mistake: Build something that nobody wants TALK TO CUSTOMERS? WHAT DO CUSTOMERS HAVE TO DO WITH THE PRODUCTS WE **EVENTUALLY WANT** THEM TO BUY? ÂÂÂ 6 0 -611 5 TOM FISH BURNE

**Building something** nobody wants **Hiring Poorly** Lack of Focus 5 Fail to execute Sales & Marketing

## Expect to pivot!



Bandera, C., Thomas, E. (2019). *To Pivot or Not To Pivot:On the Relationship between Pivots and Revenue among Startups*. In Murray Jennex (Ed.), Proceedings of the 52nd Hawaii International Conference on System Sciences, Jan 5, Maui, HI.

## Introductions

- Program Name: Augmented Reality in HAZMAT Training
- Institution: Cell Podium
- Pls: Cesar Bandera, Ph.D. & Peter Schmitt, Ph.D. (Founding Partners)
- Grant numbers: 2R44ES028142-02, 1R43ES035276-01
- Collaborating institutions:
  - Center for Public Health Workforce Development, Rutgers School of Public Health
  - Labor and Occupational Safety and Health Program, UCLA
  - Institute for Environmental Education, Universidad Ana G. Méndez (PR)
  - University of Minnesota School of Public Health Industrial Hygiene Program
  - Environmental Management Institute, Ivy Tech Community College
  - National Volunteer Fire Council
  - Bioenvironmental Engineering, Joint Base McGuire-Dix-Lakehurst, NJ



65mm diameter

Sensor behaves as if hazards are real because SensorSim is aware of reality.

HAZARD SENSOR

2.1%

SIMULATOR

5.7%

20.3%

1.5 mrem

LEL

PID

02

RAD

Exposure readings update in real-time as learner moves among hazards.

#### **Responder skills rehearsed:**

- Operate exposure sensors and interpret readings
- Detect and classify hazards
- Delineate zones (e.g., hot zone, decontamination area)
- Communications protocols

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### Features for the instructor

- Supports indoor and outdoor exercises
- Supports single learners and team exercises
- Instructor can reconfigure hazards and sensor displays
- No limit on the number of hazards or sensors in exercise, from small-scale leaks to wide-area natural disasters.





- VirtEx is an online multi-user tabletop exercise for distance learners.
- Requires only a web browser.

Chemical/radiological sensors, real-time exposure simulation
Lesson plan tracker.

RAE GAS O2 20.9% LEL 9.8 % CO 0.0 ppm H2S 0.0 ppm PID 82.1 ppm

FPS: 38

Gather

## Pivots/Lessons Learned (Pivots)

- Ultra-high (millimeter) spatial precision is not necessary. Instead, use low-cost Bluetooth beacons and any cell phone.
- Most instructors prefer physical Bluetooth beacons over geotagging mock hazards.
- Few instructors have detailed syllabi: what one wants vs. will actually use.

## Call to Action

• Contact us and we will mail you three free Bluetooth beacons preconfigured to simulate chemical leaks.

info@cellpodium.com http://cellpodium.com

• The mobile app that simulates the handheld sensor is free; go to your phone's app store and search for Sensor Simulator



